

Message Text

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46

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W
----- 014045

R 030819Z MAY 75
FM AMEMBASSY STOCKHOLM
TO USDCC WASHDC
INFO SECSTATE WASHDC 4602

UNCLAS STOCKHOLM 2183

FOR: BIC/GLASSMAN - 267

E.O. 11652: N/A
TAGS: BTIO, SW
SUBJECT: COMMERCIAL PROGRAM: TRADE OPPORTUNITIES: PRODUCTS
IN SHORT SUPPLY

REF: 1. STATE A-1462; 2. A-7112

1. POST HAS NOTED PER REFERENCE ONE THAT CERTAIN IRON AND
STEEL PRODUCTS WERE IN SHORT SUPPLY; HOWEVER, NO CURRENT
DATA AVAILABLE ON CERTAIN HOT AND COLD ROLLED STEELS AS
FOLLOWS:

- A. HOT ROLLED COR/TEN (STEEL)
- B. HOT ROLLED SES 1312 (SWEDISH NORM) STEEL

2. WE HAVE RECEIVED INQUIRY FROM: SEPPO RUMBERG, PURCHASING
MANAGER, INDUSTRIFILTER AB, P.O. BOX 155, 501 03 BORAS; TELE-
PHONE AREA CODE 033 - 548 60 FOR POSSIBILITY OBTAINING ONE
THOUSAND TONS OF EACH OF ABOVE CATEGORIES. RUMBERG
INFORMS US THAT HE HAS BEEN AWARE OF CERTAIN SHORT SUPPLIES
IN US IN RECENT PAST ON BASIS OF HIS DIRECT PURCHASING
OPERATIONS AND HAS INQUIRED AS TO WHETHER OR NOT ABOVE
STEELS UNDER EXPORT CONTROL AND/OR IN SHORT SUPPLY.
HE ADVISES THAT HE UNDERSTANDS THAT CERTAIN (COR/TEN)
STEELS IN PRODUCTION UNDER LICENSE IN EUROPE AND THAT
SUCH STEELS ARE SOME 38 PER CENT HIGHER IN PRICE IN
EUROPE THAN IN THE US MARKET AND HE IS CERTAIN THAT THE
US SUPPLIER COULD BE COMPETITIVE THIS MARKET WITH SUCH
UNCLASSIFIED

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A DIFFERENTIAL WHICH WOULD EASILY COVER CUSTOMS DUTY, TVA
(IN SWEDEN MOMS) TAX, TRANSPORTATION AND RELATED CHARGES.

3. ACTION REQUESTED: PRIOR ISSUING TOP FOR THIS TRADE

OPPORTUNITY WE WOULD APPRECIATE RECEIVING COMMENTS ON
ASPECTS OF SHORT SUPPLY RAISED BY RUMBERG. IF YOU WISH, YOU
MAY PASS SUBSTANCE THIS TOP TO US SUPPLIER/S AS WELL.
STRAUSZ-HUPE

UNCLASSIFIED

<< END OF DOCUMENT >>

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Margaret P. Grafeld
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